



YOU'RE CERTIFIED! NOW WHAT?

This training series will help you make the most of the certification you received from the state of Ohio. It is specifically designed to help businesses that have been certified as a Minority Business Enterprise (MBE); a Women-Owned Business Enterprise (WBE); a Veteran-Friendly Business Enterprise (VBE); and an Encouraging Diversity, Growth and Equity (EDGE) business.

WHEN: 11 a.m. Tuesdays from Jan. 11 through March 1

WHERE: Sessions will be held virtually through Microsoft Teams

HOW MUCH: There is no cost to participate

For more information or a detailed agenda:
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REGISTER NOW

To learn more about becoming certified, visit Minority.Ohio.Gov and click on Minority and Small Business Certifications. Businesses also can reach out to a [Minority Business Assistance Center](#) near them for help.



Department of
Development

Minority Business Development Division

Jan. 11 – What's in Your Wallet?

- Perfecting your elevator speech
- Capability statements

Jan. 18 – Ohio Procurement Day

- Ohio Buys
- Ohio Procurement Services

Jan. 25 – Mining Government Opportunities

- MBE/EDGE Projection Plans
- Joint Ventures and Partnerships
- Procurement Technical Assistance Centers (PTAC)

Feb. 1 – Construction

- Doing business with the Ohio Facilities Construction Commission
- The Ohio Department of Transportation

Feb. 8 – Municipality Day

- Wright-Patterson opportunities
- U.S. Small Business Administration
- Franklin County
- City of Cleveland

Feb. 15 – Ohio Department of Development Day

- Minority Business Development Division benefits
- Small Business Development Centers and Minority Business Assistance Centers

Feb. 22 – Show Me the Money

- Access to capital
- Small business lending programs

March 1 – Success Stories

- Business owners share their success in utilizing certifications